QUALIFICATIONS OF JONATHAN H. AVERY REAL ESTATE APPRAISER AND CONSULTANT

EDUCATION

- BBA University of Massachusetts, Amherst, Massachusetts
- Graduate of Realtors Institute of Massachusetts GRI
- American Institute of Real Estate Appraisers

Course 1-A Basic Appraisal Principles, Methods and Techniques

Course 1A-B Capitalization Theory and Techniques
Course 2 Basic Appraisal of Urban Properties
Course 6 Real Estate Investment Analysis
Course 410/420 Standards of Professional Practice

PROFESSIONAL AND TRADE AFFILIATIONS

• The Counselors of Real Estate

1985 - CRE Designation #999

1993 - Chairman, New England Chapter

- National Vice President

1999 - National President

Appraisal Institute

1982 - Member Appraisal Institute - MAI Designation #6162

1975 - Residential Member - RM Designation #872

1977 - Senior Residential Appraiser - SRA Designation
 1981 - Senior Real Property Appraiser - SRPA Designation

1986-1987 - President, Eastern Massachusetts Chapter

1992 - President, Greater Boston Chapter
 1995 - Chair, Appraisal Standards Council

1996-1998 - Vice Chair, Appraisal Standards Council

• Massachusetts Board of Real Estate Appraisers

1972 - MRA Designation
 1981 - President of the Board

• Royal Institution of Chartered Surveyors

2005 - FRICS Designation

- Affiliate Member, Greater Boston Real Estate Board
- Licensed Real Estate Broker Massachusetts 1969
- Massachusetts Certified General Real Estate Appraiser #26
- New Hampshire Certified General Real Estate Appraiser #NHGC-241

BUSINESS EXPERIENCE

Mr. Avery is Principal of the firm of Avery Associates located in Acton, Massachusetts. Avery Associates is involved in a variety of real estate appraisal and consulting activities including: market value estimates, marketability studies, feasibility studies, and general advice and guidance on real estate matters to public, private and corporate clients. Mr. Avery has served as arbitrator and counselor in a variety of proceedings and negotiations involving real estate. During 1993, he served as an appraisal consultant for the Eastern European Real Property Foundation in Poland. He has been actively engaged in the real estate business since 1967 and established Avery Associates in 1979. Prior to his present affiliation, Mr. Avery served in the following capacities:

1978-1979	Managing Partner, Avery and Tetreault,
	Real Estate Appraisers and Consultants
1975 -1978	Chief Appraiser, Home Federal Savings and Loan Association
	Worcester, Massachusetts
1972-1975	Staff Appraiser, Northeast Federal Saving and Loan Association
	Watertown, Massachusetts
1971-1972	Real Estate Broker, A. H. Tetreault, Inc.
	Lincoln, Massachusetts

TEACHING EXPERIENCE

- Instructor, Bentley College, Continuing Education Division, 1976-1982; Appraisal Methods and Techniques Computer Applications for Real Estate Appraisal
- Approved Instructor Appraisal Institute since 1982
- Chapter Education Chairman 1986-1987
- Seminar Instructor; Massachusetts Board of Real Estate Appraisers since 1981
- Certified Appraisal Standards Instructor-Appraiser Qualifications Board

PROFESSIONAL EXPERIENCE

Qualified expert witness; Middlesex County District Court and Superior Court, Essex County Superior Court, Norfolk County Superior Court, Plymouth Superior Court, Worcester County Probate Court, Federal Tax Court, Federal Bankruptcy Court, Appellate Tax Board of Massachusetts and Land Court of Massachusetts. Member, Panel of Arbitrators - American Arbitration Association, National Association of Securities Dealers Regulation..

Property Assignments Include:

Land (Single Lots and Subdivisions) **Historic Renovations** One to Four Family Dwellings Movie Theater

Apartments Conservation Easements

Residential Condominiums Hotels and Motels Office Buildings **Shopping Centers Golf Courses** Restaurants **Industrial Buildings** Churches

Racquet Club **Gasoline Service Stations**

Farms

Petroleum Fuel Storage Facility Lumber Yard Office Condominiums School Buildings Automobile Dealerships

BUSINESS ADDRESS

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